

# Andreas Kohlmann Consulting Lottery & Gaming

## Company Overview



# Mission



„We help our customers based on excellent expertise and industry knowledge, to get ready for the future on the basis of the regulations of the WLA and EL.“

# Who We Are

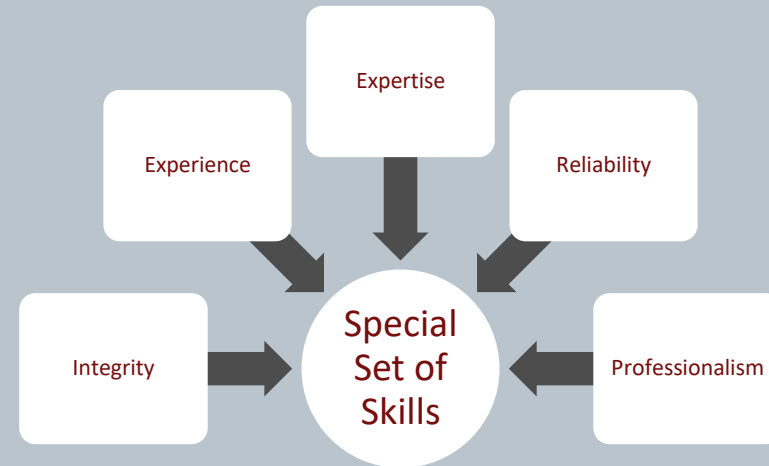


- Andreas Kohlmann Consulting is a consultancy for the Lottery Industry
- Founded: Oct 2nd, 2017
- Founder and Owner: Dipl.-Math. Andreas Kohlmann
- Head office: Hamburg
- Number of Employees: 1 (accounting, marketing etc.)

# What Makes Us Special

We help lotteries and service providers in the area of WLA / EL based on more than 25 years of expertise in the lottery and gaming industry.

You may rely on our integrity, experience, expertise, reliability and professionalism.



# Target Customers



- Lotteries, Licensed Lottery Resellers and -Collectors as well as service providers in the WLA / EL environment
- Current biggest customer: LOTTO Brandenburg (strategic consulting, external project management)

# Services



We provide support and consultancy regarding:

- Procurement projects
- Lottery-specific topics
- Strategic topics, especially those with an IT background
- Project Implementation
- Partner- and Supplier-Management
- Topics of Digitalization
- Coordination with potential partners to leverage synergies in IT-systems
- Analysis and assessment of process flows
- Other consulting or support services for managing directors and management

# Personal Profile – Andreas Kohlmann



- Degree in Mathematics (University of Bielefeld), minor: Business Sciences
- Career history 1990-2017: Wincor-Nixdorf, adesso, Novomatic Lottery Solutions
- > 25 years in exposed and senior positions with lottery service providers
- Responsibilities: software development, business development & sales, country manager, senior management
- Extensive industry network
- Self-employed since 11/2017
- Residence: Hamburg
- Get complete CV here:

[https://www.ankoh-consulting.de/.cm4all/uproc.php/0/CV\\_Andreas\\_Kohlmann.pdf?\\_161195377a0&cdp=a&cm\\_odfile](https://www.ankoh-consulting.de/.cm4all/uproc.php/0/CV_Andreas_Kohlmann.pdf?_161195377a0&cdp=a&cm_odfile)



# What Distinguishes Myself



- More than 25 years in exposed and senior positions with lottery service providers
- Comprehensive experience in software development, business development & sales, country manager, senior management
- Profound expertise and deep knowledge of the Lottery Industry
- Extensive industry network
- Integrity
- Precise perception and analytical skills with a clear view of the essentials
- Strong resilience and strong self-propulsion
- Courage and the will to push things forward
- Strong communication skills
- Target-oriented pragmatism
- Strong sensitivity with a pinch of humor





# Contact



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